



OF THE RESTAURANT & FOODSERVICE INDUSTRY

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SUMMER 2024 The restaurant and foodservice industry has a significant impact on the U.S. economy, stimulating growth nationally and providing sizable contributions to output and employment. It's important to document these impacts, with data on the economic contributions of the sector highlighted at the national, state, metropolitan statistical area and Congressional district levels. Such information can be a powerful tool when advocating for the restaurant and foodservice industry, as well as in describing its overall size and scope. This data will be updated regularly moving forward.

The Association's research is considered the authoritative source for restaurant industry economic impact, and the data provided in these reports add to the considerable knowledge of its overall contributions. It's hoped this knowledge can be useful to a wide variety of constituents, including restaurant operators, policymakers, and the media.

Visit <u>Restaurant.org/Research</u> each month for the most updated industry trends and analysis.

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OF THE RESTAURANT & FOODSERVICE INDUSTRY





The restaurant and foodservice industry is a vital component of the U.S. economy. One in every 10 Americans work in the sector, making it the second-largest private employer. More importantly, restaurants provide opportunities for professional growth, with 8 in 10 owners starting in entry-level positions early in their careers, and they continue to be the place that people go to celebrate life's important key events and hang out with friends and family. Indeed, 9 in 10 consumers say they enjoy going to restaurants, noting that it's where they experience foods and beverages they haven't tried before.

Beyond those facts, the purpose of this analysis is to derive the total economic contributions of the industry, with data for the entire United States as well as for each state, metropolitan statistical area (MSA) and congressional district. There are also breakouts for fullservice restaurants, limited-service restaurants, and other food and beverage businesses. These impacts go well beyond the direct contributions of restaurants themselves, as the sector produces large spillover effects on the economy, ranging from national impacts to economic benefits in individual communities. In economics, this is known as the multiplier effect.

Eating and drinking places will directly contribute \$1.4T in output (or sales) to the U.S. economy in 2024 dollars, based on estimates of publicly available 2022 data. That's roughly equivalent to 5% of nominal GDP. In addition, in 2022, the industry reported it had 14.2M employees and \$472.4B in total labor income. That included all sources of income—wages, salaries, and proprietors' income—as well as benefits.

These contributions will spur additional spending in the U.S. economy, including from employees, suppliers, and others in the surrounding area. Adding in these additional impacts, the industry will make a total contribution of \$3.5T in output to the U.S. economy in 2024, or 12.3% of nominal GDP, with 22.9M employees and \$1.1T in total labor income.

The industry's eating and drinking places in the United States will pay \$216.7B in taxes to all levels of government. Including additional spillover impacts, that figure will rise to \$490.4B in total taxes being attributable to the sector.

OF THE RESTAURANT & FOODSERVICE INDUSTRY





This study uses the IMPLAN economic input-output mode, which is the most widely used, privately developed model for such analysis. Economic input-output models provide estimates of direct, indirect, and induced effects stimulated by spending in a specified geography. In this study, that includes national, state, metropolitan statistical area (MSA), and congressional district estimates.

Direct effects represent those economic impacts from spending by restaurants and foodservice businesses, including on wages and salaries, equipment, operational costs (including food and cooking items) and other goods and services.

Indirect effects represent the supply-chain impacts resulting from direct expenditures. Restaurant and foodservice companies have a wide variety of vendors servicing them, and this analysis captures the impacts of spending by those suppliers, including the incomes from workers and the purchases necessary to run their operations. These activities generate additional output and employment beyond the direct spending of restaurants and foodservice businesses themselves.

Induced effects refer to the household spending impacts resulting from the labor income of restaurants and foodservice companies and their suppliers. Employees use their take-home pay to purchase a variety of goods and services, ranging from groceries to health care to real estate to recreational activities. Those activities also generate additional output and employment beyond the direct spending of restaurants and foodservice businesses themselves.

The total economic contribution of the sector would add together the direct, indirect, and induced impacts from spending among restaurants and foodservice establishments. The IMPLAN model provides estimates of the impacts of restaurants and foodservice spending on total output, labor income, and jobs. The multiplier could be derived by calculating the total economic impacts divided by the direct impacts.

It's important to note that the total economic contribution tends to be larger with increased geographic size. This is simply because more of the indirect and induced activity takes place within that region, whether it be a state, MSA, or congressional district.

UNITED STATES

ECONOMIC CONTRIBUTIONSOF THE RESTAURANT
& FOODSERVICE



INDUSTRY

The industry's eating and drinking places are expected to directly contribute \$1.37T in output to the U.S. economy in 2024 dollars, based on IMPLAN estimates of 2022 data. That is roughly equivalent to 5% of nominal GDP. In addition, the industry had 14,168,238 employees and \$472.40B in total labor income in 2022. This includes all sources of income—wages, salaries, and proprietors' income—as well as benefits.

These contributions spur additional spending in the U.S. economy, including from employees, suppliers, and others in the surrounding area. Adding in indirect and induced impacts, eating and drinking places are expected to make a total contribution of \$3.53T in output to the U.S. economy in 2024, or 12.3% of nominal GDP, with 22,889,928 employees and \$1.13T in total labor income in 2022.

In the United States, the industry will directly pay **\$216.67B in taxes** to all levels of government, including \$56.28B in state taxes and \$114.48B in federal taxes. With additional induced and indirect effects included, the sector will contribute **\$490.41B in taxes**, with \$120.04B in state taxes and \$279.68B in federal taxes.

U.S. - ECONOMIC CONTRIBUTIONS

BY TYPE OF FOODSERVICES AND DRINKING PLACES, 2024

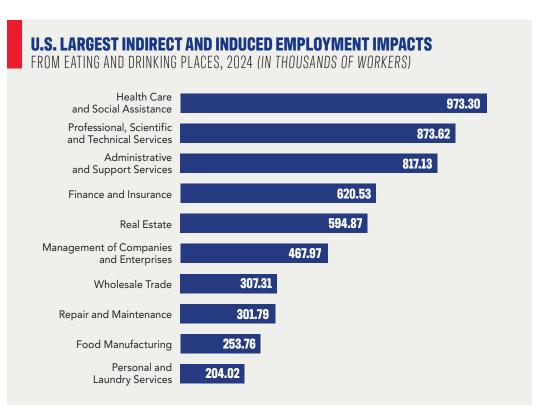
	OUTPUT		EMPLOYMENT		LABOR INCOME		TAXES	
FULL-SERVICE	Direct	\$545.12B	Direct	5.65M	Direct	\$198.78B	Direct	\$86.92B
RESTAURANTS	Total	\$1.45T	Total	9.40M	Total	\$468.70B	Total	\$198.54B
LIMITED-SERVICE	Direct	\$568.27B	Direct	5.56M	Direct	\$160.79B	Direct	\$84.43B
RESTAURANTS	Total	\$1.60T	Total	9.76M	Total	\$458.92B	Total	\$208.48B
ALL OTHER Food and Drinking places	Direct Total	\$254.86B \$657.29B	Direct Total	2.96M 4.76M	Direct Total	\$112.83B \$244.00B	Direct Total	\$45.32B \$97.56B

CONTRIBUTIONSOF THE RESTAURANT & FOODSERVICE

UNITED STATES



Source: National Restaurant Association calculations using 2022 IMPLAN data



TEXAS

ECONOMIC CONTRIBUTIONS

OF THE RESTAURANT & FOODSERVICE INDUSTRY



The eating and drinking place industry is expected to directly contribute **\$126.53B in output** to the Texas economy in 2024, with **1,388,978 employees** and **\$41.17B in total labor income**. This includes all sources of income—wages, salaries, and proprietors' income—as well as benefits.

These contributions spur additional spending in the U.S. economy, including from employees, suppliers, and others in the surrounding area. Adding in indirect and induced impacts, the industry will make a total contribution of \$255.93B in output to the Texas economy, with 1,957,939 employees and \$80.66B in total labor income.

Eating and drinking places in Texas will directly pay **\$16.06B in taxes** to all levels of government, including \$614.05M in county taxes, \$3.37B in state taxes and \$9.48B in federal taxes. With additional induced and indirect effects included, the sector will contribute **\$31.18B in taxes**, with \$1.14B in county taxes, \$6.26B in state taxes and \$18.97B in federal taxes.

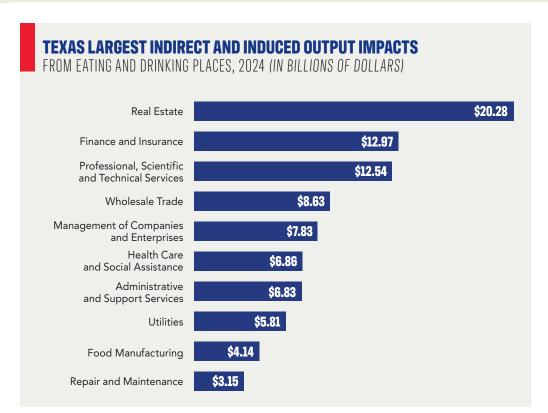
TEXAS - ECONOMIC CONTRIBUTIONS

BY TYPE OF EATING AND DRINKING PLACES, 2024

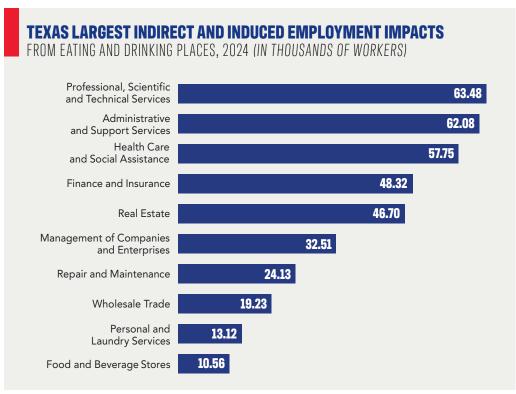
	OUTPUT	EMPLOYMENT	LABOR INCOME	TAXES
FULL SERVICE	Direct \$47.61B	Direct 530,846	Direct \$16.55B	Direct \$6.06B
RESTAURANTS	Total \$96.78B	Total 757,740	Total \$31.27B	Total \$11.63B
LIMITED-SERVICE	Direct \$58.48B	Direct 604,203	Direct \$15.78B	Direct \$7.07B
RESTAURANTS	Total \$122.50B	Total 894,779	Total \$34.24B	Total \$14.13B
ALL OTHER Eating and Drinking places	Direct \$20.45B Total \$41.73B	Direct 253,929 Total 361,659	Direct \$8.85B Total \$15.82B	Direct \$2.93B Total \$5.40B

OF THE RESTAURANT & FOODSERVICE INDUSTRY





Source: National Restaurant Association calculations using 2022 IMPLAN data



ECONOMIC CONTRIBUTIONS OF THE RESTAURANT & FOODSERVICE INDUSTRY



TEXAS CONGRESSIONAL DISTRICTS

ECONOMIC CONTRIBUTIONS FROM EATING AND DRINKING PLACES, 2024

CONGRESSIONAL DISTRICT	OUTPUT		EMPLOYM	ENT	LABOR II	NCOME	TAXES
TX-01	Direct	\$2.62B	Direct	30,342	Direct	\$752.10M	Direct \$322.44M
	Total	\$3.84B	Total	36,512	Total	\$1.06B	Total \$469.95M
TX-02	Direct	\$3.59B	Direct	39,141	Direct	\$1.17B	Direct \$388.85M
	Total	\$4.10B	Total	41,352	Total	\$1.35B	Total \$444.00M
TX-03	Direct	\$2.89B	Direct	30,642	Direct	\$980.10M	Direct \$314.54M
	Total	\$3.40B	Total	32,827	Total	\$1.14B	Total \$368.74M
TX-04	Direct	\$3.56B	Direct	38,909	Direct	\$1.13B	Direct \$390.04M
	Total	\$4.15B	Total	41,542	Total	\$1.31B	Total \$453.55M
TX-05	Direct	\$1.91B	Direct	20,130	Direct	\$622.54M	Direct \$206.37M
	Total	\$2.06B	Total	20,738	Total	\$659.58M	Total \$222.89M
TX-06	Direct	\$3.10B	Direct	33,791	Direct	\$1.00B	Direct \$325.52M
	Total	\$3.46B	Total	35,292	Total	\$1.11B	Total \$362.11M
TX-07	Direct	\$5.03B	Direct	55,066	Direct	\$1.73B	Direct \$505.88M
	Total	\$5.54B	Total	57,060	Total	\$1.93B	Total \$556.29M
TX-08	Direct	\$2.01B	Direct	22,060	Direct	\$632.75M	Direct \$214.56M
	Total	\$2.16B	Total	22,669	Total	\$673.04M	Total \$230.98M
TX-09	Direct	\$2.43B	Direct	26,610	Direct	\$803.05M	Direct \$254.56M
	Total	\$2.52B	Total	26,987	Total	\$831.65M	Total \$264.53M
TX-10	Direct	\$4.08B	Direct	45,435	Direct	\$1.35B	Direct \$454.22M
	Total	\$4.78B	Total	48,616	Total	\$1.54B	Total \$529.29M
TX-11	Direct	\$3.14B	Direct	35,128	Direct	\$976.58M	Direct \$382.43M
	Total	\$4.17B	Total	39,668	Total	\$1.25B	Total \$514.93M
TX-12	Direct	\$2.77B	Direct	30,345	Direct	\$856.27M	Direct \$285.83M
	Total	\$3.10B	Total	31,855	Total	\$943.10M	Total \$318.93M
TX-13	Direct	\$2.95B	Direct	34,327	Direct	\$856.67M	Direct \$352.04M
	Total	\$4.16B	Total	39,553	Total	\$1.17B	Total \$494.62M
TX-14	Direct	\$2.84B	Direct	32,267	Direct	\$870.97M	Direct \$315.52M
	Total	\$3.46B	Total	35,382	Total	\$1.02B	Total \$389.12M
TX-15	Direct	\$2.37B	Direct	27,125	Direct	\$689.16M	Direct \$267.35M
	Total	\$2.82B	Total	29,679	Total	\$796.35M	Total \$316.75M
TX-16	Direct	\$2.81B	Direct	33,361	Direct	\$812.88M	Direct \$334.72M
	Total	\$3.96B	Total	39,377	Total	\$1.09B	Total \$456.52M
TX-17	Direct	\$2.79B	Direct	32,113	Direct	\$840.80M	Direct \$316.84M
	Total	\$3.61B	Total	36,042	Total	\$1.06B	Total \$404.57M
TX-18	Direct	\$4.01B	Direct	43,731	Direct	\$1.36B	Direct \$390.47M
	Total	\$4.35B	Total	45,003	Total	\$1.49B	Total \$424.57M
TX-19	Direct	\$3.11B	Direct	36,107	Direct	\$898.74M	Direct \$382.87M
	Total	\$4.72B	Total	43,797	Total	\$1.29B	Total \$580.73M

ECONOMIC CONTRIBUTIONS OF THE RESTAURANT

OF THE RESTAURANT & FOODSERVICE INDUSTRY



TEXAS CONGRESSIONAL DISTRICTS

ECONOMIC CONTRIBUTIONS FROM EATING AND DRINKING PLACES, 2024

CONGRESSIONAL DISTRICT	OUTPUT		EMPLOYM	ENT	LABOR INC	ОМЕ	TAXES	
TX-20	Direct	\$3.07B	Direct	33,524	Direct S	\$981.11M	Direct	\$316.40M
	Total	\$3.42B	Total	35,235	Total	\$1.08B	Total	\$349.38M
TX-21	Direct	\$4.10B	Direct	45,242	Direct	\$1.35B	Direct	\$449.45M
	Total	\$4.75B	Total	48,308	Total	\$1.53B	Total	\$514.03M
TX-22	Direct Total	\$2.33B \$2.63B	Direct Total	25,598 27,100		750.33M 826.49M	Direct Total	\$254.27M \$287.23M
TX-23	Direct	\$3.78B	Direct	42,064	Direct	\$1.17B	Direct	\$412.14M
	Total	\$4.26B	Total	44,241	Total	\$1.29B	Total	\$464.10M
TX-24	Direct	\$6.29B	Direct	67,049	Direct	\$2.19B	Direct	\$637.92M
	Total	\$6.94B	Total	69,705	Total	\$2.43B	Total	\$693.78M
TX-25	Direct Total	\$2.78B \$3.15B	Direct Total	31,224 32,904		843.83M 930.24M	Direct Total	\$299.39M \$338.98M
TX-26	Direct	\$3.42B	Direct	37,911	Direct	\$1.10B	Direct	\$365.95M
	Total	\$3.98B	Total	40,451	Total	\$1.27B	Total	\$424.35M
TX-27	Direct	\$3.45B	Direct	39,587	Direct	\$1.03B	Direct	\$422.41M
	Total	\$4.82B	Total	46,471	Total	\$1.38B	Total	\$589.38M
TX-28	Direct Total	\$2.61B \$3.12B	Direct Total	29,801 32,307		5772.94M 5887.70M	Direct Total	\$289.81M \$344.03M
TX-29	Direct Total	\$2.35B \$2.44B	Direct Total	25,265 25,575		760.31M 784.64M	Direct Total	\$232.38M \$240.92M
TX-30	Direct	\$4.11B	Direct	42,248	Direct	\$1.51B	Direct	\$418.43M
	Total	\$4.49B	Total	43,648	Total	\$1.64B	Total	\$452.28M
TX-31	Direct Total	\$2.34B \$2.83B	Direct Total	26,377 28,685		5722.19M 5857.31M	Direct Total	\$260.41M \$312.25M
TX-32	Direct	\$4.32B	Direct	44,072	Direct	\$1.57B	Direct	\$438.94M
	Total	\$4.65B	Total	45,352	Total	\$1.69B	Total	\$468.20M
TX-33	Direct	\$3.48B	Direct	36,593	Direct	\$1.20B	Direct	\$345.52M
	Total	\$3.75B	Total	37,652	Total	\$1.29B	Total	\$368.42M
TX-34	Direct Total	\$2.47B \$3.29B	Direct Total	28,836 33,430		5701.47M 899.02M	Direct Total	\$300.48M \$399.67M
TX-35	Direct	\$3.68B	Direct	38,826	Direct	\$1.29B	Direct	\$375.79M
	Total	\$3.92B	Total	39,866	Total	\$1.36B	Total	\$398.86M
TX-36	Direct	\$3.41B	Direct	38,001	Direct	\$1.09B	Direct	\$347.41M
	Total	\$3.69B	Total	39,174	Total	\$1.16B	Total	\$374.19M
TX-37	Direct	\$5.94B	Direct	59,989	Direct	\$2.25B	Direct	\$639.18M
	Total	\$7.84B	Total	67,832	Total	\$2.98B	Total	\$823.59M
TX-38	Direct	\$4.61B	Direct	50,141	Direct	\$1.55B	Direct	\$477.72M
	Total	\$5.02B	Total	51,713	Total	\$1.71B	Total	\$520.15M
Source: National Restaurant Association calculations using 2022 IMPLAN data								

OF THE RESTAURANT & FOODSERVICE INDUSTRY



TEXAS METROPOLITAN STATISTICAL AREAS

ECONOMIC CONTRIBUTIONS FROM EATING AND DRINKING PLACES, 2024

MSAs	OUTPUT	EMPLO)	MENT	LABOR IN	ICOME	TAXES	
ABILENE	Direct \$711. Total \$.48M Direct 1.11B Total	8,238 10,114		\$207.92M \$306.21M	Direct Total	\$88.57M \$138.40M
AMARILLO		1.27B Direct 2.16B Total	14,862 18,915		\$377.01M \$645.94M	Direct Total	\$158.67M \$272.12M
AUSTIN-ROUND ROCK-SAN MARCOS		2.66B Direct 3.34B Total	130,638 177,535	Direct Total	\$4.59B \$8.27B	Direct Total	\$1.59B \$2.85B
BEAUMONT- PORT ARTHUR		.44B Direct 2.05B Total	16,717 19,982	Direct Total	\$418.10M \$577.71M		\$176.56M \$252.30M
BROWNSVILLE- Harlingen		.50B Direct 2.27B Total	17,577 22,221		\$422.02M \$620.27M		\$192.91M \$293.80M
COLLEGE Station- Bryan		1.61B Direct 2.49B Total	19,171 23,861		\$520.37M \$764.95M		\$201.90M \$307.44M
CORPUS CRISTI		2.20B Direct 3.38B Total	25,362 31,434		\$661.22M \$984.40M		\$277.47M \$423.08M
DALLAS-FORT Worth- Arlington		6.19B Direct 1.96B Total	384,634 540,821	Direct Total	\$12.35B \$24.32B	Direct Total	\$4.56B \$8.69B
EAGLE PASS	Direct \$148. Total \$205.		1,685 2,016	Direct Total	\$40.98M \$51.93M	Direct Total	\$19.27M \$26.53M
EL PASO		3.42B Direct 5.44B Total	40,573 51,151	Direct Total	\$985.54M \$1.48B		\$428.57M \$657.66M
HOUSTON- Pasadena-The Woodlands		1.19B Direct 3.57B Total	341,019 460,524	Direct Total	\$10.34B \$19.43B	Direct Total	\$3.94B \$7.34B
KILLEEN- TEMPLE		.50B Direct 2.20B Total	17,557 21,145		\$428.49M \$621.25M	Direct Total	\$180.69M \$259.42M
LAREDO		I.01B Direct .54B Total	11,668 14,827	Direct Total	\$283.59M \$407.96B	Direct Total	\$126.55M \$191.45M
Source: National I	Source: National Restaurant Association calculations using 2022 IMPLAN data						

OF THE RESTAURANT & FOODSERVICE INDUSTRY



TEXAS METROPOLITAN STATISTICAL AREAS

ECONOMIC CONTRIBUTIONS FROM EATING AND DRINKING PLACES, 2024

MSAs	OUTPUT	EMPLOYMENT	LABOR INCOME	TAXES
LONGVIEW	Direct \$992.47M Total \$1.47B	Direct 11,542 Total 14,012		Direct \$122.63M Total \$181.70M
LUBBOCK	Direct \$1.88B Total \$3.17B	Direct 21,828 Total 28,339		Direct \$234.81M Total \$387.48M
MCALLEN- Edinburg- Mission	Direct \$2.47B Total \$3.93B	Direct 28,537 Total 37,268		Direct \$316.19M Total \$491.66M
MIDLAND	Direct \$1.01B Total \$1.34B	Direct 10,693 Total 12,085		Direct \$125.53M Total \$170.76M
ODESSA	Direct \$818.30M Total \$1.10B	Direct 8,806 Total 10,058		Direct \$99.28M Total \$135.98M
SAN ANGELO	Direct \$514.21M Total \$803.27M	Direct 6,101 Total 7,415		Direct \$64.53M Total \$101.18M
SAN Antonio-New Braunfels	Direct \$11.42B Total \$20.52B	Direct 125,854 Total 171,952		Direct \$1.45B Total \$2.49B
SHERMAN- DENISON	Direct \$476.93M Total \$659.79M	Direct 5,412 Total 6,366		Direct \$57.95M Total \$81.29M
TEXARKANA, TX-AR	Direct \$601.76M Total \$919.16M	Direct 6,934 Total 8,510		Direct \$76.93M Total \$116.42M
TYLER	Direct \$1.00B Total \$1.51B	Direct 11,382 Total 13,980		Direct \$123.52M Total \$185.81M
VICTORIA	Direct \$410.03M Total \$592.36M	Direct 4,683 Total 5,587		Direct \$50.42M Total \$73.61M
WACO	Direct \$1.23B Total \$1.95B	Direct 14,245 Total 18,020		Direct \$153.57M Total \$234.82M
WICHITA FALLS	Direct \$553.30M Total \$801.99M	Direct 6,542 Total 7,754		Direct \$68.18M Total \$99.22M







SAMPLING OF **INDUSTRY** DEFINITIONS

Administrative and Support

Services (NAICS 561): Industries

This section outlines official definitions for the North American Industry Classification System (NAICS). For the complete list and more information, click here.

ECONOMIC CONTRIBUTIONS

OF THE RESTAURANT & FOODSERVICE **INDUSTRY**



in the Administrative and Support Services subsector group establishments are engaged in activities that support the day-to-day operations of other organizations. The processes employed in this sector (e.g., general management, personnel administration, clerical activities, cleaning activities) are often integral parts of the activities of establishments found in all sectors of the economy. The establishments classified in this subsector have specialization in one or more of these activities and can, therefore, provide services to clients in a variety of industries and, in some cases, to households. The individual industries of this subsector are defined based on the particular process they're engaged in and the particular services they provide.

Chemical Manufacturing (NAICS 325): The Chemical

Manufacturing subsector is based on the transformation of organic and inorganic raw materials by a chemical process and the formulation of products. This subsector distinguishes the production of basic chemicals that comprise the first industry group from the production of intermediate and end products produced by further processing of basic chemicals that make up the remaining industry groups.

Construction (NAICS 23): The construction sector comprises establishments primarily engaged in the construction of buildings or engineering projects (e.g., highways and utility systems). Establishments primarily engaged in the preparation of sites for new construction and establishments primarily engaged in subdividing land for sale as building sites

also are included in this sector. Construction work done may include new work, additions, alterations, or maintenance and repairs. Activities of these establishments generally are managed at a fixed place of business, but they usually perform construction activities at multiple project sites. Production responsibilities for establishments in this sector are usually specified in (1) contracts with the owners of construction projects (prime contracts) or (2) contracts with other construction establishments (subcontracts).

Educational Services (NAICS 61):

The Educational Services sector comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. They may also offer food and/or accommodation services to their students.

Educational services are usually delivered by teachers or instructors that explain, tell, demonstrate, supervise, and direct learning. Instruction is imparted in diverse settings, such as educational institutions, the workplace, or the home, and through diverse means, such as correspondence, television, the Internet, or other electronic and distance-learning methods. The training provided by these establishments may include the use of simulators and simulation methods. It can be adapted to the particular needs of the students. For example, sign language can replace verbal language for teaching

students with hearing impairments. All industries in the sector share this commonality of process, namely, labor inputs of instructors with the requisite subject matter expertise, and teaching ability.

Finance and Insurance (NAICS 52):

The Finance and Insurance sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions.

Food and Beverage Stores (NAICS 445): Industries in the Food and Beverage Stores subsector usually retail food and beverages merchandise from fixed point-ofsale locations. Establishments in this subsector have special equipment (e.g., freezers, refrigerated display cases, refrigerators) for displaying food and beverage goods. They have staff trained in the processing of food products to guarantee the proper storage and sanitary conditions required by regulatory

Food Manufacturing (NAICS 311):

authority.

Industries in the Food Manufacturing subsector transform livestock and agricultural products into products for intermediate or final consumption. The industry groups are distinguished by the raw materials (generally of animal or vegetable origin) processed into food products. The food products manufactured in these establishments are typically sold to wholesalers or retailers for distribution to consumers, but establishments primarily engaged in retailing bakery and candy products made on the premises not for immediate consumption are included.



OF THE RESTAURANT & FOODSERVICE **INDUSTRY**





General Merchandise Stores

(NAICS 452): Industries in the General Merchandise Stores subsector retail new general merchandise from fixed point-ofsale locations. Establishments in this subsector are unique in that they have the equipment and staff capable of retailing a large variety of goods from a single location. This includes a variety of display equipment and staff trained to provide information on many lines of products.

Health Care and Social Assistance

(NAICS 62): The Health Care and Social Assistance sector comprises establishments providing health care and social assistance for individuals. The sector includes both health care and social assistance because it is sometimes difficult to distinguish between the boundaries of these two activities. The industries in this sector are arranged on a continuum starting with those establishments providing medical care exclusively, continuing with those providing health care and social assistance, and finally finishing with those providing only social assistance. The services provided by establishments in this sector are delivered by trained professionals. All industries in the sector share this commonality of process, namely, labor inputs of health practitioners or social workers with the requisite expertise. Many of the industries in this sector are defined based on the educational degree held by the practitioners included in the industry.

Management of Companies and Enterprises (NAICS 55):

The Management of Companies and Enterprises sector comprises (1) establishments that hold the securities of (or other equity interests in) companies and enterprises for the purpose of owning a controlling interest or influencing management decisions or (2) establishments (except government establishments) that administer, oversee, and manage establishments of the company or enterprise

and that normally undertake the strategic or organizational planning and decision-making role of the company or enterprise. Establishments that administer, oversee, and manage may hold the securities of the company or enterprise. Establishments in this sector perform essential activities that are often undertaken in-house by establishments in many sectors of the economy. By consolidating the performance of these activities of the enterprise at one establishment, economies of scale are achieved.

Non-store Retailers (NAICS 454):

Industries in the Non-store Retailers subsector retail merchandise using methods, such as the broadcasting of infomercials, the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, and selling from portable stalls and distribution through vending machines. Establishments in this subsector include mail-order houses, vending machine operators, home delivery sales, door-to-door sales, party plan sales, electronic shopping, and sales through portable stalls (e.g., street vendors, except food). Establishments engaged in the direct sale (i.e., non-store) of products, such as home heating oil dealers and newspaper delivery service providers, are included in this subsector.

Other Information Services

(NAICS 519): Industries in the Other Information Services subsector group include establishments supplying information, storing and providing access to information, searching and retrieving information, operating websites that use search engines to allow for searching information on the Internet, or publishing and/or broadcasting content exclusively on the Internet. The main components of the subsector are news syndicates, libraries, archives, exclusive Internet publishing and/or broadcasting, and Web Search Portals.

Performing Arts, Spectator Sports, and Related Industries

(NAICS 711): Industries in the Performing Arts, Spectator Sports, and Related Industries subsector group are establishments that produce or organize and promote live presentations involving performances of actors and actresses, singers, dancers, musical groups and artists, athletes, and other entertainers, including independent (i.e., freelance) entertainers and the establishments that manage their careers. The classification recognizes four basic processes: (1) producing (i.e., presenting) events; (2) organizing, managing, and/or promoting events; (3) managing and representing entertainers; and (4) providing the artistic, creative, and technical skills necessary to the production of these live events. Also, this subsector contains four industries for performing arts companies. Each is defined based on the particular skills of the entertainers involved in the presentations.

Personal and Laundry Services

(NAICS 812): Industries in the Personal and Laundry Services subsector group include establishments that provide personal and laundry services to individuals, households, and businesses. Services performed include personal care services; death care services; laundry and drycleaning services; and a wide range of other personal services, such as pet care (except veterinary) services, photofinishing services, temporary parking services, and dating services.

Professional, Scientific, and **Technical Services (NAICS 54):**

The Professional, Scientific, and Technical Services sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries and,



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in some cases, to households. This includes the following subsectors:

- Legal Services (NAICS 5411)
- Accounting, Tax Preparation, Bookkeeping, and Payroll Services (NAICS 5412)
- Architectural, Engineering, and Related Services (NAICS 5413)
- Specialized Design Services (NAICS 5414)
- Computer Systems Design and Related Services (NAICS 5415)
- Management, Scientific, and Technical Consulting Services (NAICS 5416)
- Scientific Research and Development Services (NAICS 5417)
- Advertising and Related Services (NAICS 5418)
- Other Professional, Scientific, and Technical Services (5419)

Real Estate (NAICS 531):

Industries in the Real Estate subsector group are establishments primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services. This subsector includes equity Real Estate Investment Trusts (REITs) primarily engaged in leasing buildings, dwellings, or other real-estate property to others.

Religious, Grantmaking, Civic, Professional, and Similar Organizations (NAICS 813):

Industries in the Religious, Grantmaking, Civic, Professional, and Similar Organizations subsector group include establishments that organize and promote religious activities, support various causes through grantmaking, advocate various social and political causes, and promote and defend the interests of their members.

Repair and Maintenance

(NAICS 811): Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and prevent breakdown and unnecessary repairs.

Telecommunications

(NAICS 517): Industries in the Telecommunications subsector group include establishments that provide telecommunications and services related to that activity (e.g., telephony, including Voice over Internet Protocol (VoIP); cable and satellite television distribution services; Internet access; telecommunications reselling services). The Telecommunications subsector is primarily engaged in operating and/or providing access to facilities for the transmission of voice, data, text, sound, and video. Transmission facilities may be based on a single technology or a combination of technologies.

Utilities (NAICS 22): The Utilities sector comprises establishments engaged in the provision of the following utility services: electric power, natural gas, steam supply, water supply, and sewage removal. Within this sector, the specific activities associated with the utility services provided vary by utility. Electric power includes generation, transmission and distribution. Natural gas includes distribution; steam supply includes provision and/or distribution; water supply includes treatment and distribution; and sewage removal includes collection, treatment, and disposal of waste through sewer systems and sewage-treatment facilities.

Warehousing and Storage

(NAICS 493): Industries in the Warehousing and Storage subsector are primarily engaged in operating warehousing and storage facilities for general merchandise, refrigerated goods, and other warehouse products. These establishments provide facilities to store goods. They do not sell the goods they handle. These establishments take responsibility for storing the goods and keeping them secure. They may also provide a range of services, often referred to as logistics services, related to the distribution of goods. Logistics services can include labeling,

breaking bulk, inventory control and management, light assembly, order entry and fulfillment, packaging, pick and pack, price marking and ticketing, and transportation arrangement. However, establishments in this industry group always provide warehousing or storage services in addition to any logistic services. Furthermore, the warehousing or storage of goods must be more than incidental to the performance of services, such as price marking.

Wholesale Trade (NAICS 42):

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. The merchandise described in this sector includes the outputs of agriculture, mining, manufacturing, and certain information industries, such as publishing. The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable non-consumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. Those warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed toward the public. Generally, customers are initially reached via telephone, in-person marketing, or by specialized advertising that might include Internet and other electronic means. Follow-up orders are either vendor-initiated or clientinitiated based on previous sales. and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.